



Food Business Resources

Glass Suppliers:

When choosing bottles keep in mind that the WMFPC labeling machines only work on round, straight sided jars. If you are using a hot fill, make sure you get bottles that can handle the heat. Also you will need to have caps that are capable of holding a vacuum and we recommend **metal, continuous thread, plastisol-lined caps.**

- a) Andler Packaging Group- www.andler.com
- b) SKS Bottle and Packaging- www.sks-bottle.com
- c) Freund Container and Supply-<http://freundcontainer.com/>
- d) Berlin Packaging-<https://www.berlinpackaging.com/>
- e) *(Freund is a division of Berlin; Freund may do smaller shipments)*
- f) Specialty Bottle- <http://www.specialtybottle.com/food-containers>
- g) Fillmore Container- <http://www.fillmorecontainer.com/Food-Containers-C7.aspx>
- h) Burch Bottle and Packaging- <https://www.burchbottle.com/>
- i) Container and Packaging Supply- <https://www.containerandpackaging.com/>
- j) The Cary Company- <http://www.thecarycompany.com/containers/glass>
- k) Piramal Glass- <http://www.piramalglass.com/>
- l) Arkansas Glass- <http://www.agcc.com/>

Raw Ingredient Suppliers:

- a) SYSCO- <http://www.syscoct.com/>
- b) PFG- <https://performancefoodservice.com/Springfield.aspx?set=true>
- c) Gordon Food Service- <https://www.gfs.com/en>
- d) Siegal Egg- <http://www.siegelegg.com/>
- e) Wohrle's Foods- <http://www.wohrlesfoods.com/>



- f) City Line Distributors- <http://www.citylinefoods.com/>
- g) HPC- <http://www.hpcfcs.com/index.htm>
- h) Thurston Foods- <http://www.thurstonfoods.com/>
- i) Hillcrest Foods- www.hillcrestne.com
- j) UNFI- <https://www.unfi.com/>

Herbs and spices:

- a) <https://www.myspicesage.com/>
- b) <https://www.starwest-botanicals.com/>
- c) <https://mountainroseherbs.com/>
- d) <https://www.southernnewenglandspice.com/>

Larger herb and spice companies:

- a) <https://niyannaturals.com/>
- b) <https://www.amtechingredients.com/>
- c) <https://www.foodsourceinc.com/>

Boxes:

- a) Innerpak of Wisconsin- Makes box partitions- <http://www.innerpak.com/index.html>
- b) Uline- has limited types of partitions but has a lot of box sizes- www.uline.com
- c) Global Industrial Supply- Has boxes but not a lot of partitions- www.globalindustrial.com

Other, more local, custom box suppliers:

- a) Springfield Corrugated Box-Agawam MA- <http://www.scbox.com/>
- b) New England Wooden Ware-Gardner MA- <http://www.old.newwpkg.com/html/index.html>
- c) Mt Tom Box Co.-West Springfield, MA/ Key Container –Pawtucket, RI- <https://keycontainercorp.com/>

Other packaging (bags):

- a) Source One
- b) [Garlock](#)



Labeling companies: Do not print labels until you have your label reviewed.

- a) Creative Labels of Vermont: www.clov.com Jim Pinsonneault, 1-800-639-7092 ext. 47, Bennington, VT
- b) Dion Label Printing: www.dionlabel.com June Carney 413-568-3713 ext.125, Westfield, MA.
- c) The Hoffman Press: www.thehoffmanpress.com Justin Lupacchino 1-800-243-1796 New Haven, CT
- d) Label Print America: www.labelprintamerica.com 978-463-4004, Newburyport, MA.
- e) In Touch Labels: <http://www.intouchlabels.com/>
- f) Springfield Label: <https://springfieldlabel.com/>
- g) M&M Label, Malden, MA- <http://www.mmlabel.com>
- h) ImageTek Labels- Springfield VT: www.imageteklabels.com
- i) Lightning Labels- Denver CO: www.lightninglabels.com

Insurance:

- a) [Blackmer](mailto:JTaylor@blackmers.com): John Taylor JTaylor@blackmers.com
- b) [A&B Insurance](#) (former Farm Family agents, they know ag inside and out)
- c) [Kinney Pike Insurance](#) (up in White River Junction, they are building an ag portfolio).
- d) [Rose & Kiernan](#) specializes in business insurance

Schedule Process Review: required for many products before production at the Western MA Food Processing Center. Aids in identifying control points and ensures safety and stability of finished product.

- a) Cornell University, <https://necfe.foodscience.cals.cornell.edu/about>
- b) University of Maine, Orono, www.umaine.edu/foodinfo



Bar Codes:

Recommended for wholesale to retail store sales. We suggest that you purchase directly from the global database GS1 at www.GS1.org. All online offerings are from people who are selling their "leftover" barcodes from the lots that they purchase from GS1. Having your own insures that you will be able to maintain control over your numbers and that your number will not be duplicated with another.

Nutrition labels:

- a) Wendy Hess www.nutrient-analysis.com (Wendy does 2 sizes for around \$100)
- b) Wheelwright Consultants www.wheelwrightconsultants.com

These consultants will be able to guide you through the process of preparing your nutrition labels to meet regulations. Very often they will use a database to prepare this information. On occasion, if the product is less than standard in its nature, you may be required to send the actual product in for lab analysis.

Recall Plans:

<https://extension.uga.edu/publications/detail.html?number=B1509>

<https://www.fda.gov/media/131287/download>

Food Safety:

<http://ag.umass.edu/food-science/entrepreneur/food-safety-plan>

<https://www.consultareinc.com/>

[Cornell GMP's Online Training](#)

[Illinois Institute of Tech: FSMA Compliance Support](#)

[FSMA Technical Assistance Network \(TAN\)](#)

[TAN Video](#)

[FSMA Overview](#)

[Qualified Facility Attestation](#)



Distributors

Local/small-medium

- Associated buyers, NH
- Myers Produce, VT
- Food Connects, VT
- Marty's Local, Western MA
- Farm Fresh RI, RI
- Katsiroubas, MA
- Upper Valley Produce, NH

Bigger, don't know much about

- Performance Foods Group
- Baldor
- Black River Produce/ Reinhart
- Costa
- Dole and Baily
- Gordons
- Hood Dairy
- Fruitland
- Native Maine
- Paul Marks
- Russos
- Sid Wainer
- UNFI
- US Foods

Allergen Testing

- [Hygenia](#)

Meat/USDA

<https://www.fsis.usda.gov/wps/portal/fsis/topics/inspection/apply-for-a-federal-grant-of-inspection>



helpful contacts: https://www.fsis.usda.gov/wps/wcm/connect/55d2cd4a-7048-4951-b979-ddd31ba99f81/GOI_Contacts.pdf?MOD=AJPERES