



Food Business Resources

Glass Suppliers:

When choosing bottles keep in mind that the FPC labeling machines only work on round, straight sided jars. If you are using a hot fill, make sure you get bottles that can handle the heat. Also you will need to have caps that are capable of holding a vacuum and we recommend **metal, continuous thread, plastisol-lined caps.**

- a) Andler Packaging Group- www.andler.com
- b) SKS Bottle and Packaging- www.sks-bottle.com
- c) Freund Container and Supply-<http://freundcontainer.com/>
- d) Berlin Packaging-<https://www.berlinpackaging.com/>
- e) *(Freund is a division of Berlin; Freund may do smaller shipments)*
- f) Specialty Bottle- <http://www.specialtybottle.com/food-containers>
- g) Fillmore Container- <http://www.fillmorecontainer.com/Food-Containers-C7.aspx>
- h) Burch Bottle and Packaging- <https://www.burchbottle.com/>
- i) Container and Packaging Supply- <https://www.containerandpackaging.com/>
- j) The Cary Company- <http://www.thecarycompany.com/containers/glass>
- k) Piramal Glass- <http://www.piramalglass.com/>
- l) Arkansas Glass- <http://www.agcc.com/>

Raw Ingredient Suppliers:

- a) SYSCO- <http://www.syscoct.com/>
- b) PFG- <https://performancefoodservice.com/Springfield.aspx?set=true>
- c) Gordon Food Service- <https://www.gfs.com/en>
- d) Siegal Egg- <http://www.siegelegg.com/>
- e) Wohrle's Foods- <http://www.wohrlesfoods.com/>
- f) City Line Distributors- <http://www.citylinefoods.com/>



- g) HPC- <http://www.hpcfs.com/index.htm>
- h) Thurston Foods- <http://www.thurstonfoods.com/>
- i) Hillcrest Foods- www.hillcrestne.com
- j) UNFI- <https://www.unfi.com/>

Boxes:

- a) Innerpak of Wisconsin- Makes box partitions- <http://www.innerpak.com/index.html>
- b) Uline- has limited types of partitions but has a lot of box sizes- www.uline.com
- c) Global Industrial Supply- Has boxes but not a lot of partitions- www.globalindustrial.com

Other more local custom box suppliers:

- a) Springfield Corrugated Box-Agawam MA- <http://www.scbox.com/>
- b) New England Wooden Ware-Gardner MA- <http://www.old.newwpkg.com/html/index.htm>
- c) Mt Tom Box Co.-West Springfield, MA/ Key Container –Pawtucket, RI- <https://keycontainercorp.com/>

Labeling companies: Do not print labels until you have your label reviewed.

- a) Creative Labels of Vermont: www.clov.com Jim Pinsonneault, 1-800-639-7092 ext. 47, Bennington, VT
- b) Dion Label Printing: www.dionlabel.com June Carney 413-568-3713 ext.125, Westfield, MA.
- c) The Hoffman Press: www.thehoffmanpress.com Justin Lupacchino 1-800-243-1796 New Haven, CT
- d) Label Print America: www.labelprintamerica.com 978-463-4004, Newburyport, MA.
- e) In Touch Labels: <http://www.intouchlabels.com/>
- f) Springfield Label: <https://springfieldlabel.com/>
- g) M&M Label, Malden, MA- <http://www.mmlabel.com>
- h) ImageTek Labels- Springfield VT: www.imageteklabels.com
- i) Lightning Labels- Denver CO: www.lightninglabels.com



Insurance:

- a) [Blackmer](#): John Taylor JTaylor@blackmers.com
- b) [A&B Insurance](#) (former Farm Family agents, they know ag inside and out)
- c) [Kinney Pike Insurance](#) (up in White River Junction, they are building an ag portfolio).
- d) [Rose & Kiernan](#) specializes in business insurance

Schedule Process Review: required for many products before production at the Western MA Food Processing Center. Aids in identifying control points and ensures safety and stability of finished product.

- a) Cornell University, <https://necfe.foodscience.cals.cornell.edu/about>
- b) University of Maine, Orono, www.umaine.edu/foodinfo

Bar Codes:

Required for wholesale to retail store sales. We suggest that you purchase directly from the global database GS1 at www.GS1.org. All online offerings are from people who are selling their "leftover" barcodes from the lots that they purchase from GS1. Having your own insures that you will be able to maintain control over your numbers and that your number will not be duplicated with another

Nutrition labels:

- a) Toni Manning www.trmconsultants.us
- b) Wendy Hess www.nutrient-analysis.com
- c) Wheelwright Consultants www.wheelwrightconsultants.com

These consultants will be able to guide you through the process of preparing your nutrition labels to meet regulations. Very often they will use a database to prepare this information. On occasion, if the product is less than standard in its nature, you may be required to send the actual product in for lab analysis.

Food Safety Planning: <http://ag.umass.edu/food-science/entrepreneur/food-safety-plan>